

MEMBERSHIP

What do I need to do to qualify for membership?

Interested designers must fill out an online application at www.ajrosecarpets.com/id or in-store at any A.J. Rose Carpets and Flooring location. Applications must be accompanied by the following supporting documents:

- Must provide a W-9 form
- Must provide Sales & Use Tax Permit and ST-4 Form (if applicable)
- Must submit one of the following:
 - Business License
 - Certificate of Incorporation or Certificate of Organization
 - Proof of graduation from a design related program

Can I share my membership?

No. Membership is a privilege and is not transferable. The membership card may only be used at a participating A.J. Rose Carpets and Flooring Showroom—and only if your membership is current at the time of purchase.

Do multiple designers in one company need to apply separately?

No. However, only one membership card will be issued per business. Business membership can be used by any employee with the official business membership card.

HOW IT WORKS

If you shop for your clients:

We appreciate your business and want to reward you for choosing A.J. Rose Carpets and Flooring. Qualified enrolled interior designers who present a membership card at the time of purchase will receive a 15% discount on all qualified full priced goods, less sales tax. Discount applies to materials only. Does not apply to installation services and labor. Coupons, sale and promotional items are exempt from this program.

If you select items for your clients to purchase on their own:

Enrolled interior designers who refer clients to A.J. Rose Carpets and Flooring will receive a referral fee equivalent to 15% of total full priced goods purchased per sale. Referral fees will be paid in the form of a check within 60 days of purchase, upon payment in full and delivery of products. Referral fee is 15% of materials only. Does not apply to installation services and labor. Coupons, sale and promotional items are exempt from this program.

To ensure smooth cashiering of a referred purchase in the event of a designer's absence during a client sale, the designer must coordinate a buying appointment between the client and the A.J. Rose Carpets and Flooring. To facilitate this process, A.J. Rose Carpets and Flooring will provide referral/appointment cards for designers to share with clients, conveniently entering the date and time of the appointment and membership information for recording and cashiering eligible purchases.

Do I get credit or discounts for clearance or other promotional item sales?

Your membership card may not be used for purchases made during certain special events—such as warehouse or clearance sales—or through any rewards programs or other similar types of events, at A.J. Rose's sole discretion. A.J. Rose Carpets & Flooring reserves the right to exclude fees and discounts on any product at any time.

Does the Affiliate Referral Fee apply to installation?

The 15% member fee discount or commission is on materials only and does not apply to labor, installation or services.

What happens if my membership card is lost or stolen?

If you lose your membership card, simply call any A.J. Rose Carpets and Flooring location and report it lost. If we have your current qualification documents on file, we will issue you a replacement card within four weeks. If we do not have your current qualification documents on file, you will need to submit a new IDA Program application.

ORDERS AND PRICING

Can I place IDA orders in my own name?

Yes, we welcome designers to use their professional discount for personal purchases. It's just another way we can say, "thank you" for choosing A.J. Rose.

Can my clients place orders if my application for membership has yet to be processed by the company?

An order may be placed for your client during the time when your membership is being processed by the company. All payments of Affiliate Referral Fees are contingent upon acceptance to and good standing in the Program.

May I or one of my clients place an order over the phone?

Yes. Orders may be placed over the phone. You or your client must provide your company name at the time of purchase for it to be applied to your membership.

Can I set my own prices with my clients for items purchased at A.J. Rose?

All sales quotes and invoices you or your clients receive from A.J. Rose will list the current retail prices in effect for all products listed at the authorized A.J. Rose Carpets and Flooring showroom where the purchase was made. We are not able to modify our sales quotes or invoices per any member's request.

Do IDA orders qualify for tax exemption?

IDA purchases do not qualify for tax exemption, unless the referred client has his/her own tax exempt certificate. An IDA member's tax exempt certificate cannot be used by referred clients. In the event that the client is a qualified (501c3) non-profit, proof of non-profit status must be provided at the time of purchase to qualify for tax exemption.

ADDITIONAL MEMBER BENEFITS

Do IDA members get preferential scheduling?

Yes, as a member of the A.J. Rose Interior Design Affiliate Program, you are entitled to preferential scheduling, when possible. Please note that while we cannot offer expedited installation to our affiliates, we will always work to ensure your client's installation with one of our most tenured flooring installers.

Do you offer a "frequent buyer" bonus program?

Yes, any designer that spends over \$50,000 in a calendar year will receive an additional \$500 bonus check. Checks will be mailed within the first 60 days of the next calendar year.

Will A.J. Rose help members with promotions?

IDA members will have permission to use the unique A.J. Rose Interior Design Affiliate logo on any digital or print advertising materials.

How else does membership benefit me and my business?

A.J. Rose welcomes member designers to supply a work bio of no more than 250 words and up to 3 images for inclusion in our online referral program. In addition, industry events and networking opportunities may be available exclusively to ID program members throughout the year.